



## FOR IMMEDIATE RELEASE

WAYPOINT REAL ESTATE | AUGUST 2, 2021

### WAYPOINT REAL ESTATE ACQUIRES INVESTORS PROPERTIES

NOCo REAL ESTATE COMPANY EXPANDS INTO WYOMING

On August 1, 2021 Waypoint Real Estate, LLC, a Northern Colorado based real estate brokerage, investment, and property management company, acquired the business assets of Investors Properties, LLC, a real estate property management and maintenance firm headquartered in Fort Collins. This news comes as Waypoint Real Estate prepares to celebrate 5 years in business.

Investors Properties, LLC founder and principal owner, Mark Lockwood, will join the Waypoint Real Estate team and continue to provide full-service property management services under the Waypoint umbrella. Mark Lockwood brings over 30 years of experience in commercial property management. Investors Properties manages over 500,000 sf of commercial real estate and commercial condominium associations, the addition of which will bring Waypoint Real Estate's commercial management portfolio to approximately 2,700,000 square feet.

"I am excited about being part of Waypoint Real Estate and being able to provide increased support to the properties I currently manage. I see Waypoint continuing to grow as a major player in the Northern Colorado commercial real estate market. For me, it will be fun to work with a group of young, ambitious people that believe in providing professional services in commercial real estate."

Mark will be located at the offices of Waypoint Real Estate at 125 S. Howes, KeyBank building, 5<sup>th</sup> Floor.

Acquiring Investors Properties and bringing Mark on the team will allow Waypoint Real Estate to combine the experience and resources from both groups, creating a more robust and streamlined service offering to clients in the Northern Colorado and Wyoming market. With even more veteran Property Managers on board, the company can offer clients a combined 70 years of regional property management experience working with local owners, tenants, and vendors.

"We are really excited about this opportunity on a number of fronts. First and foremost, Mark Lockwood brings a wealth of experience and expertise to our company. We believe that he has spent his career building a company with values that align really well with Waypoint's. The result of which is a management portfolio that is comprised of high quality commercial assets that are a great fit for our business. Additionally, Investors Properties established presence in the Cheyenne market will accelerate Waypoint's continued growth and service offerings within that market. Explains Josh Guernsey, Managing Partner of Waypoint Companies.

#### **About Waypoint Real Estate:**

*Waypoint Real Estate is a local provider of real estate brokerage, investment, and property management services. Celebrating five years in business, Waypoint has grown to over 30 team members. Core to their purpose, Waypoint's work extends beyond real estate, committing 1% of gross revenue to community based causes and each team member maintaining a leadership position on a local volunteer board or non-profit.*