



Commercial Real Estate Broker

Waypoint Real Estate, Fort Collins, CO

Who We Are

Waypoint Real Estate provides brokerage, property management, and investment services across Northern Colorado and Southern Wyoming. Our mission is to create meaningful impact—for our clients, team, and community.

Why It Matters

We help clients maximize the value of their real estate assets through collaborative partnerships, creative problem-solving, and real-time market insights.

Who We're Looking For

An ambitious, self-driven broker with a proven ability to generate business. You thrive in a team setting, operate with integrity, and bring high positive energy. We're hiring at both the Associate and Senior Broker level, depending on experience.

What You'll Do

- Partner with senior brokers on leasing and sales transactions
- Conduct market research and gather data for marketing and analysis
- Prepare LOIs, proposals, contracts, and marketing materials
- Coordinate tours, inspections, due diligence, and transaction logistics
- Support deal negotiations and client communications
- Maintain transaction records and CRM updates
- Attend industry events to grow your network and market knowledge

Qualifications

- Active Colorado real estate license
- One of the following: 1+ year experience in commercial real estate, formal real estate/finance education, or relevant professional background
- Knowledge of Northern Colorado's CRE market and trends
- Proficiency in Microsoft Office and Commercial MLS software

This position is commission-based. Compensation is contingent upon individual performance and transaction outcomes.

Apply Today

For full consideration, please complete our Employment Application at www.waypointre.com/employment-application, where you can upload your cover letter and resume.