



“TOP 50”

## ADVANTAGES OF DIRECT SALES

1. No Overhead
2. No Inventory
3. No Accounting
4. No Bookkeeping
5. No Commissions
6. No Returns
7. No Shipping
8. No Handling
9. No Inventory Management
10. No Merchant Processing (Credit Cards)

*For additional questions go to:* [www.DirectSalesExperts.com](http://www.DirectSalesExperts.com)



**CRAIG A. FLEMING**  
FOUNDER AND CEO

### ABOUT DIRECT SALES EXPERTS INC.

Direct Sales Experts is a global Executive Search Firm that specializes in “Leadership Identification”. Their focus is the Direct Sales, Network Marketing, MLM, Party Plan and Social Selling channels. At Direct Sales Experts they have spent a lifetime building relationships with the channel’s strongest leaders. By utilizing a network of 50,000 executives, their focus when working for you is to identify, interview, qualify and deliver quickly high performing proven leaders to help grow your business. Many of the world’s leading Direct Sales Organizations seek advice and council on Executive Recruiting, leadership development and succession planning.



[DirectSalesExperts.Com](http://DirectSalesExperts.Com) | 407.489.3351 | [Craig@DirectSalesExperts.com](mailto:Craig@DirectSalesExperts.com)

# TOP

## ADVANTAGES OF DIRECT SALES

11. No Transaction Fees

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12. No Legal Product Liability

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13. No Team Tracking Requirements For Incentive Trips

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14. No Sales Tax Reporting (If Company Pays)

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15. No Newsletters

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16. Be Your Own Boss

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17. Low Barrier to Entry

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18. No Inventory Restocking

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19. Work Your Own Hours

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20. Work Part Time or Full Time

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## ADVANTAGES OF DIRECT SALES

21. More Freedom Over Your Tax Responsibilities

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22. Additional Tax Deductions

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23. You Have Your Own Replicated Web Site

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24. You Have Your Own Shopping Cart

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25. Company Provided Digital Media/Social Media Templates

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26. Built in Awards, Incentives and Recognition

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27. Built In Bonus Plan

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28. Consultant/Distributor Training

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29. Leadership Training

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30. Proven Company “System” To Follow

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## ADVANTAGES OF DIRECT SALES

- 31. Company Provided Customer Service
- 32. Established "Performance-Based" Compensation Plan
- 33. Work When You Want, Where You Want, With Whom You Want
- 34. Work From Anywhere On Your Phone
- 35. Marketing Templates Provided
- 36. Company Attribution Tracking?
- 37. Paid Daily, Weekly and Monthly
- 38. Training Available 24/7/365
- 39. Rank Advancement Training
- 40. Team Building Training

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## ADVANTAGES OF DIRECT SALES

41. Personal Development Training
42. Speaking Opportunities
43. Increased Flexibility and Earning Potential
44. Continuous New Product Introductions
45. Unlimited Vacation Time
46. Better Work/Life Balance
47. More Holiday and Travel Opportunities
48. Mobile App Availability
49. Gamification System Provided
50. Social Media Training

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