

Work Hard. Play Hard. Stay Humble.

Action Staffing Solutions

You don't have to love people to succeed in the fiercely competitive staffing industry, but it definitely helps.

Nor do you have to care deeply about the well-being of every customer, candidate and employee; provide "constant care" to every client; or follow through on every promise, every commitment, no matter what.

Yet Robin Fischer, owner and president of Action Staffing Solutions, can't imagine any other way. "Our mission from the start has been to make a difference in people's lives by providing meaningful employment opportunities for our associates, growth opportunities for our staff, and a positive experience for our customers," she says.



Alternatives to Violence Golf Tournament

No wonder the company, which she started in 2008, grew by 397 percent from 2012 to 2014, garnering the #1066 spot on the 2015 Inc. 5000 list of the nation's fastest-growing private companies and the Mercury 100 Award for the fifth-fastest-growing privately held business in Northern Colorado.



Robin Fischer

Loveland, Colorado-based Action Staffing Solutions serves a diverse clientele of public- and private-sector employers throughout the state, with a growing emphasis on federal contracts. The company recently embarked on the largest contract in its history, a federal contract valued at up to \$30 million annually that will support a wide range of well-paying professional jobs. It also has multiple contracts with the Departments of Energy and Defense.

Balance Is Key

Talking to Fischer, you could almost believe starting and growing a scalable, sustainable business is no big deal. She's that relaxed, that confident, that ... joyous.

But, she assures you, it has been anything but easy, especially at the beginning, and she continues to work long and hard. Indeed, she thrives on working long and hard. "I've always been an over-achiever," Fischer says. Just obtaining the various state and federal certifications needed to obtain government contracts was "grueling."

Still, it's important to maintain a balance, Fischer believes. "When you work hard, you have to play hard." For her and her team, there's nothing more rewarding or rejuvenating than community service, such as sponsoring a golf tournament to raise funds for Alternatives to Violence, which is seeking to build a safe house for abused women, men and families.

September 8, 2015, marked the beginning of the company's ninth year in business, and Fischer says she is amazed at and grateful for how far she – and Action Staffing Solutions – have come. But most of all, she is humble. "Because we aren't always right," she says. "Our ability to see and overcome any failures, and our determination to always be better, have been key to our success."

Action Staffing Solutions was ranked #1066 on the 2015 Inc. 5000 list of the nation's fastest-growing private companies. The company was also named the fifth-fastest-growing privately held business in Northern Colorado by Mercury 100 Northern Colorado.



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