

## ServiceMaster Performance

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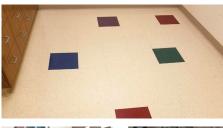
Ed Cook, President ServiceMaster Performance:

"Vinyl Seal improves floor care quality at a lower cost."



## ServiceMaster Performance is improving floor health at Albuquerque medical facilities.







**ServiceMaster Performance,** Albuquerque New Mexico, has been updating the look of its health care customers' floors by replacing traditional acrylic finish or wax with NeverStrip Vinyl Seal.™ These facilities are clinics, hospitals, cancer centers and medical office buildings. The flooring types are VCT and Tarkett's Optima "no maintenance" sheet vinyl.

**Ed Cook, President,** said, "Vinyl Seal is having a tremendous impact. The product is better protecting the floor; providing a more consistent appearance and client satisfaction, and Vinyl Seal makes it easier to maintain the desired look."

**ServiceMaster Performance** maintains several million square feet of New Mexico health care floors. Its teams have been removing acrylic finish from VCT and replacing it with NeverStrip Vinyl Seal. They have also been applying Vinyl Seal to Tarkett's Optima "no wax" sheet vinyl flooring.

**Ed Cook said,** "Vinyl Seal provides health care facility customers an easy to clean, consistent, fresh appearance day after day with decreased floor care interference. Where we were stripping annually and scrub and recoating every 1-3 months, we now restore the existing product with an auto scrub and burnish. We estimate maybe a 10% savings on the Optima flooring but with much greater customer satisfaction."

**Ed went on to say,** "Where we maintain Vinyl Seal on VCT, the savings are probably in the 25-30% range, since the product lasts even longer on VCT. The NeverStrip Micron Restore™ cleaner/restorer significantly improves Vinyl Seal's maintenance process."

**ServiceMaster Performance** provides commercial cleaning services of the highest standards backed by a local expert who understands your unique needs. ServiceMaster is the leading commercial cleaning company in New Mexico with over 450 employees. Every day more than 100,000 people are impacted by ServiceMaster Performance and our "High Performance Healthy Building Cleaning System." With close to 4 decades of experience in janitorial and commercial cleaning services, we have developed the most advanced cleaning technologies and methods to give you "The clean you expect, the service you deserve."