



Product knowledge and vocabulary

Document Summary – this document is intended for training and onboarding purposes to introduce foundational knowledge of part numbers, product vocabulary, and offerings for Pro Products, Inc. For additional questions, contact your local rep or email info@pro-products.net

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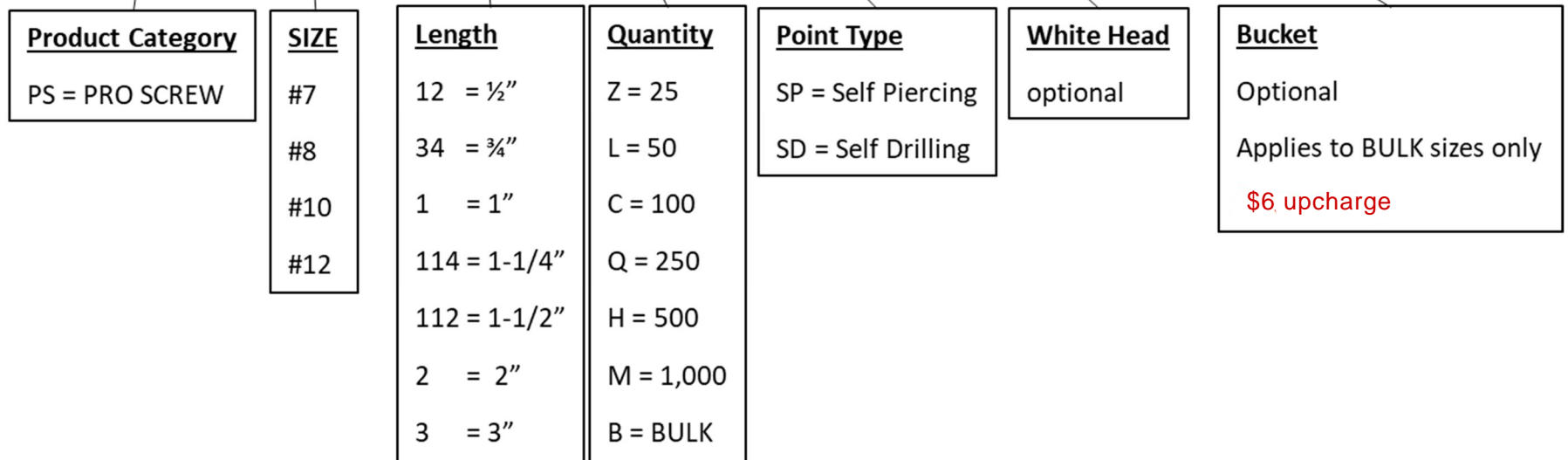
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Product knowledge and vocabulary

1. Part Number Nomenclature/Designation





PS8-2BSPW-B





Product knowledge and vocabulary

2. Point Type

	<u>Point Type</u>	<u>Application</u>	<u>Other names</u>	<u>Head Style</u>	<u>Lengths</u>
	<u>Self Drilling</u>	HVAC metal-to-metal fastening, sheet metal, steel framing #8 – light steel #10 – Medium gauge, multiple layers of light steel #12 – Heavy gauge, channels, structural studs	<i>TEK, Drill, Self-Tapping, Tapping*</i>	 Hex Washer	½" – 3"
	<u>Self Piercing</u>	HVAC, electrical, sheet metal, and light steel framing	<i>Speed Point, Needle, Diamond, Sharp, Self-Penetrating, Tapping*</i> (*Tapping used for both)	 Hex Washer	½" – 3"



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3. Head Size (the #) and Length

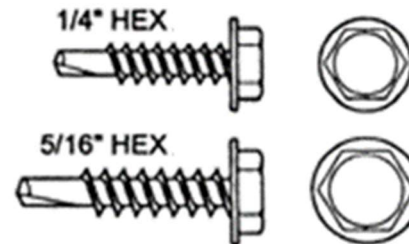
Size	#7	#8	#10	#12
Head Size (inches)*	1/4	1/4	5/16	5/16
Length	1/2" **	1/2", 3/4", 1", 1-1/4", 1-1/2", 2, 3"	1/2", 3/4", and 1"	3/4", 1"
White Head	NO	YES (2" and 3") SP or SD	NO	NO
Point Type***	SP	BOTH	BOTH	SD

*Nut Setter tool size needed **Actual length is 9/16" ***SP = Self Piercing, SD = Self Drilling

- Special Note – 1/4" Screws

- customers will ask for "a 1/4" screw". You need to ask what length
- 1/4" is the HEX head size, but customer needs to tell you the length, example: 1/4" HEX head x 2" length

HEX WASHER HEAD



4. White Head Applications

- White Heads – painted white HEX head for install of HVAC white grilles
 - (available both self-piercing & self-drilling)



5. Nails

- **Roofing Nails** (pictures at right)
 - Suitable for wooden or asphalt shingles
 - Wide Flat Head for holding material
- **Joist Nails**
 - For attaching a joist hanger to a wood member
 - Short, heavy gauge nail provides increased holding power
 - Galvanized to resist rust and weathering
- **Common Nails** (also called Penny or Pan Nails)
 - For general construction, carpentry, and framing
- **Coated Sinker Nails**
 - For general construction, carpentry, and framing
 - Coated with oil for lubrication when driving
 - Coated for firmer holding power
 - “Sinker” means a slightly narrower shank and a special head
 - Designed to be sunk flush with the surface of the wood

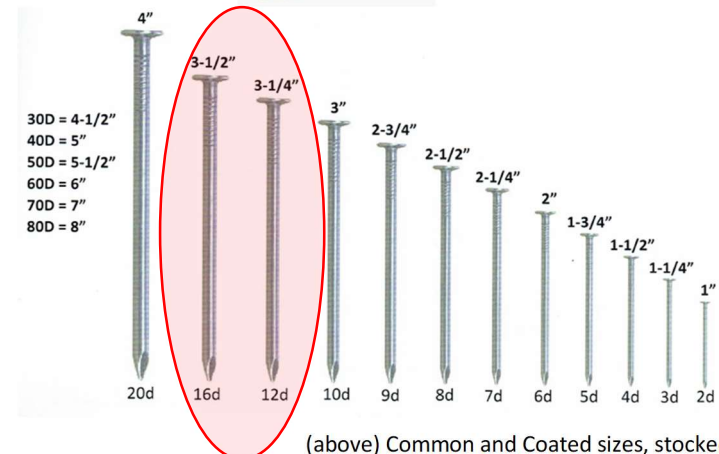


Roofing Nail (above)

****Top Seller is item RFN2CB – 2” Roofing Nails, 100 Pack Bag**



Joist Nail (left)



(above) Common and Coated sizes, stocked sizes in **RED**

Other sizes available upon request

Product knowledge and vocabulary

6. Packaging Options

- bags – small quantities such as 100pcs and below

- **Standard Order Quantities:**
 - 25 • 100 • 500 • Bulk
 - 50 • 250 • 1,000

Shipping & Master Cartons

- Bulk ship individually (see last page)

SOLD BY CASE

72oz (SP5T) 8/case

42oz (42T) 10/cs

26oz (26T) 12/cs

16oz (22T) 32/cs

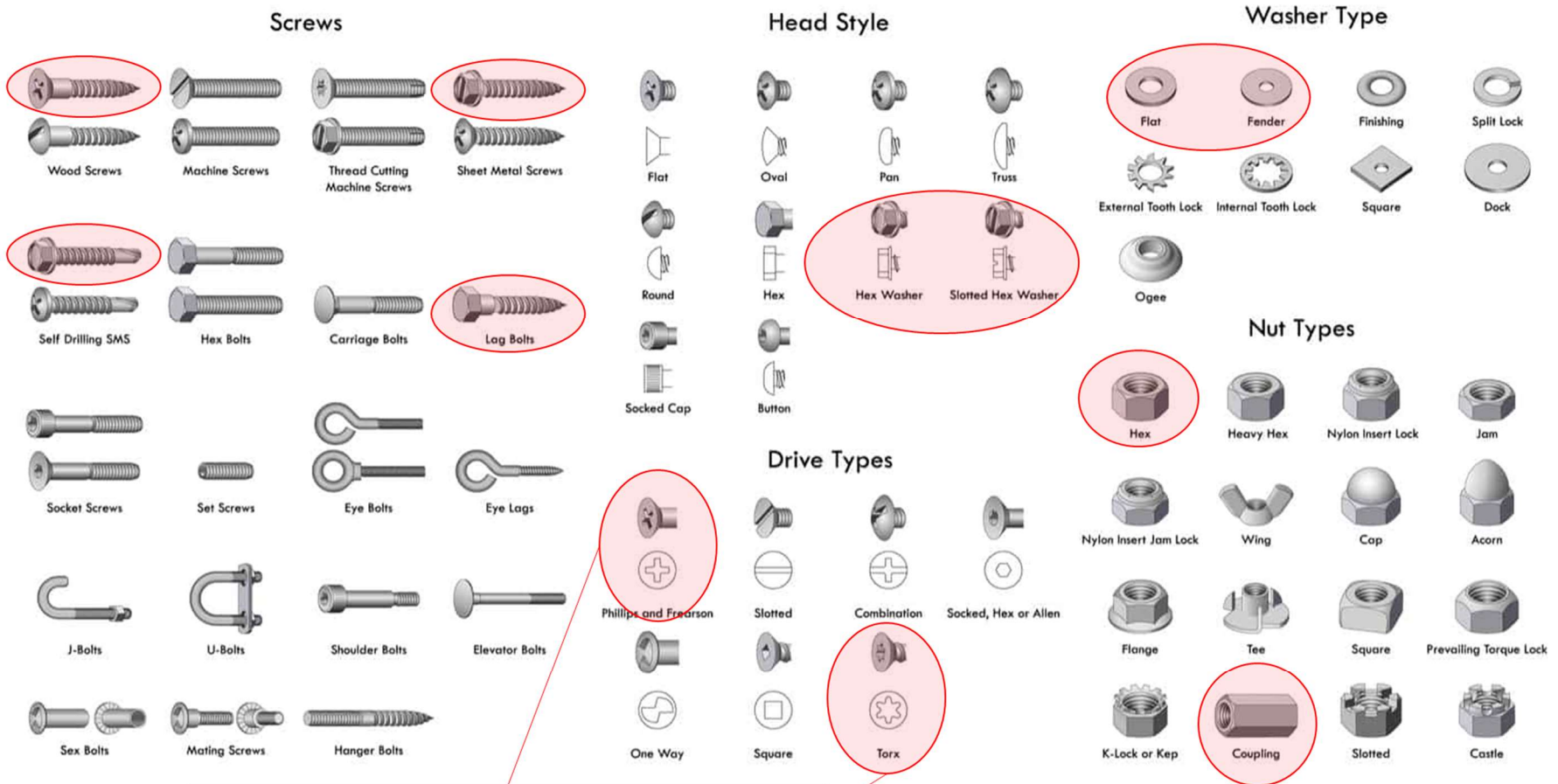


Screw Length	16oz (case qty 32)	24oz (case qty 12)	42oz (case qty 10)	72oz (case qty 8)
1/2"	500 pack	1000 pack	n/a	n/a
3/4"	n/a	500 pack	1000 pack	n/a
1"	n/a	250 pack 500 pack	1000 pack	n/a
1-1/2"	n/a	250 pack	500 pack	1000 pack
2"	n/a	n/a	250 pack	500 pack

Product knowledge and vocabulary

7. Types and Styles

Stock items shown in **RED**. Special orders and quotes are available on all types and styles.



Wood & Drywall Screws, NOT Sheet Metal Screws



Product knowledge and vocabulary

8. Bulk Buckets

UPGRADE BULKS OPTION (\$5 UP-CHARGE)

Bulks ship in original box.

Add '-B' at end of any Bulk order to ship in a 2 gallon white bucket with metal handle and resealing lid.

EXAMPLE

PS8-34BSP



PS8-34BSP-B



GREAT FOR JOB SITES!