



HOW TO COMPLETE THE PRISM DISC PROFILE QUESTIONNAIRE

There are twenty-four numbered boxes that each contain four combinations of words/phrases. Participants are to select only one of the four combinations that most describes you and only one of the four combinations that least describes you. Each numbered box should only have two of the small squares marked. (All question boxes must be completed in 10 Minutes)

CORRECT

Most	1	Least
<input checked="" type="checkbox"/> Amiable, go along with		<input type="checkbox"/>
<input type="checkbox"/> Influential, encouraging		<input type="checkbox"/>
<input type="checkbox"/> Impartial, see both sides		<input checked="" type="checkbox"/>
<input type="checkbox"/> forceful, refuse to quit		<input type="checkbox"/>

PRISM Profile Style Analysis

PRINT NAME: _____

Most	9	Least
<input type="checkbox"/> Persuasive, will buy on impulse		<input checked="" type="checkbox"/>
<input type="checkbox"/> Contented, will wait		<input type="checkbox"/>
<input checked="" type="checkbox"/> Bold, will spend on what I want		<input checked="" type="checkbox"/>
<input type="checkbox"/> Calculating, will do without		<input type="checkbox"/>

Most	17	Least
<input type="checkbox"/> Helpful, prepare ahead		<input checked="" type="checkbox"/>
<input type="checkbox"/> Contented, will wait		<input checked="" type="checkbox"/>
<input type="checkbox"/> Bold, will spend on what I want		<input checked="" type="checkbox"/>
<input type="checkbox"/> Independent, reach goals		<input type="checkbox"/>

INCORRECT

HOW TO ENSURE YOUR ANSWERS WILL PRODUCE THE MOST ACCURATE ASSESSMENT

- Plan accordingly to complete this questionnaire in one uninterrupted sitting not to exceed ten minutes.
- Focus and select the descriptions that apply to you on your ideal best day when you are away from work or stressful environments.
- Be ruthlessly honest with yourself!
- Do not over analyze. First instinct (gut responses) are best.
- Remember to select only one most and one least in each question box.
- Do not worry about the colored dots on the page. These will be used during the seminar.